



**Central Indiana Soaring Society
Updating our aircraft fleet campaign- 2015**

As a club the need to grow and continue our passion for flying and soaring has always presented us with opportunities and challenges. The board and membership have discussed the need to update our fleet the past few years. The Blanik's are ageing and difficult to do maintenance upon, much the less the AD's that come along for them. Our A&P for the sailplane fleet, Aaron, has advised us its time to look before they become only worth salvage. After much deliberation and based on the recommendation of a committee, of both board and club members, we have made the decision to update the fleet. The recommendation was made that if we update the fleet that an ASK 21 would meet our criteria and needs. There are over 900 ASK 21's in service and many of them used in primary flight training today.

What's occurred to this point? Blanik 303 BA has been sold; the HP was sold last year along with the Taylorcraft this spring. The HP and Taylorcraft were donated to the club by Clarence Walker, one of the founding members of CISS. Late in March 2015 the order was placed with Eastern Sailplanes of Ohio of our order for an ASK 21. That was motivated in part due to the fact the Euro to US dollars exchange rate was at a low we have not seen in years. That favorable exchange rate saves the club money on our purchase. So we have used our funds available for that, \$68,000, getting us in the production line. We were fortunate that our order placed in March put us ahead of others here in the US and we can expect an October 2015 delivery!!

This is a great positive step for us, but there is more to do. We expect the final price to be about \$130,000, which includes a trailer as well. The trailer will be equipped to transport to Grob as well.

Not unlike the foresight club members had when purchasing the Grob, new in 1983, this represents a chance to inspire more new students and members to fly. As a club, updating our fleet helps to ensure our future, not unlike the purchase of our "Field of Dreams". Attracting new members is important to all of us regardless of whether you rent one of the club sailplanes in our fleet or own your own sailplane. Training and club ships are part of our lifeblood ensuring we continue to have instructors, tow pilots, ground crews and our airfield.

So as a Board and Club Members we are asking all current members to consider what they are able to commit in funds etc. To complete this purchase. The goal is to avoid additional debt or financing as much as possible. We do appreciate this a personal decision and respect your decision and privacy. Your decisions will remain confidential and Scot as treasurer will be involved in receiving pledges etc. Enclosed you will find a form to communicate to Scot and a return envelope for your convenience.

To give you an opportunity to learn more or ask questions, Tim Woenker and Rick Hansen will be calling you in the next few weeks about this campaign and the ASK 21.

**Tim Woenker-Club President, Rick Hansen Club Secretary, Scot Ortman Club Treasurer
On behalf of the CISS Board of Directors**

Central Indiana Soaring Society



N221CW

Fleet Upgrade- Pledge Form

Name(s) _____

Address _____

***I (we) wish to designate to Central Indiana Soaring Society the Fleet Up
Upgrade Campaign the following amount:***

(CISS is a 501C3- as such to the extent allowable, all donations are tax deductible)

Dollars \$ _____

To be paid in either _____ Cash
_____ Securities

(____) I (we) wish our pledge to remain anonymous

Signature(s) _____

Signature #2 if joint _____

Total Pledge \$ _____ Date _____/_____/2015

Paid Herewith \$ _____ Balance Due \$ _____

Balance to be paid as follows: \$ _____ 2016

\$ _____ 2017

\$ _____ 2018

Other- Loans of (interest free) \$ _____ or interest bearing at ____%

Term of loan _____ months or years

